

TABLE OF CONTENTS

	page
COVER	
FINAL PROJECT AUTHENTICITY STATEMENT	
FINAL PROJECT SUPERVISOR'S APPROVAL FORM	
FINAL PROJECT EXAMINER PANEL'S APPROVAL FORM	
ABSTRACT	vi
ABSTRAK	vii
FOREWORD	viii
TABLE OF CONTENTS	xii
LIST OF FIGURES	xv
LIST OF TABLES	xvi
LIST OF APPENDICES	1
CHAPTER I INTRODUCTION	2
1.1 Background.....	2
1.2 Research Question	7
1.3 Purpose of the Study.....	7
1.4 Benefits of the study.....	8
1.5 Definitions of Terms.....	8
CHAPTER II LITERATURE REVIEW	10
2.1 Reinforcement	10
2.1.1 Verbal Reinforcement	12
2.1.2 Schedules of reinforcement.....	16
2.1.3 Principles in Using Reinforcement	18

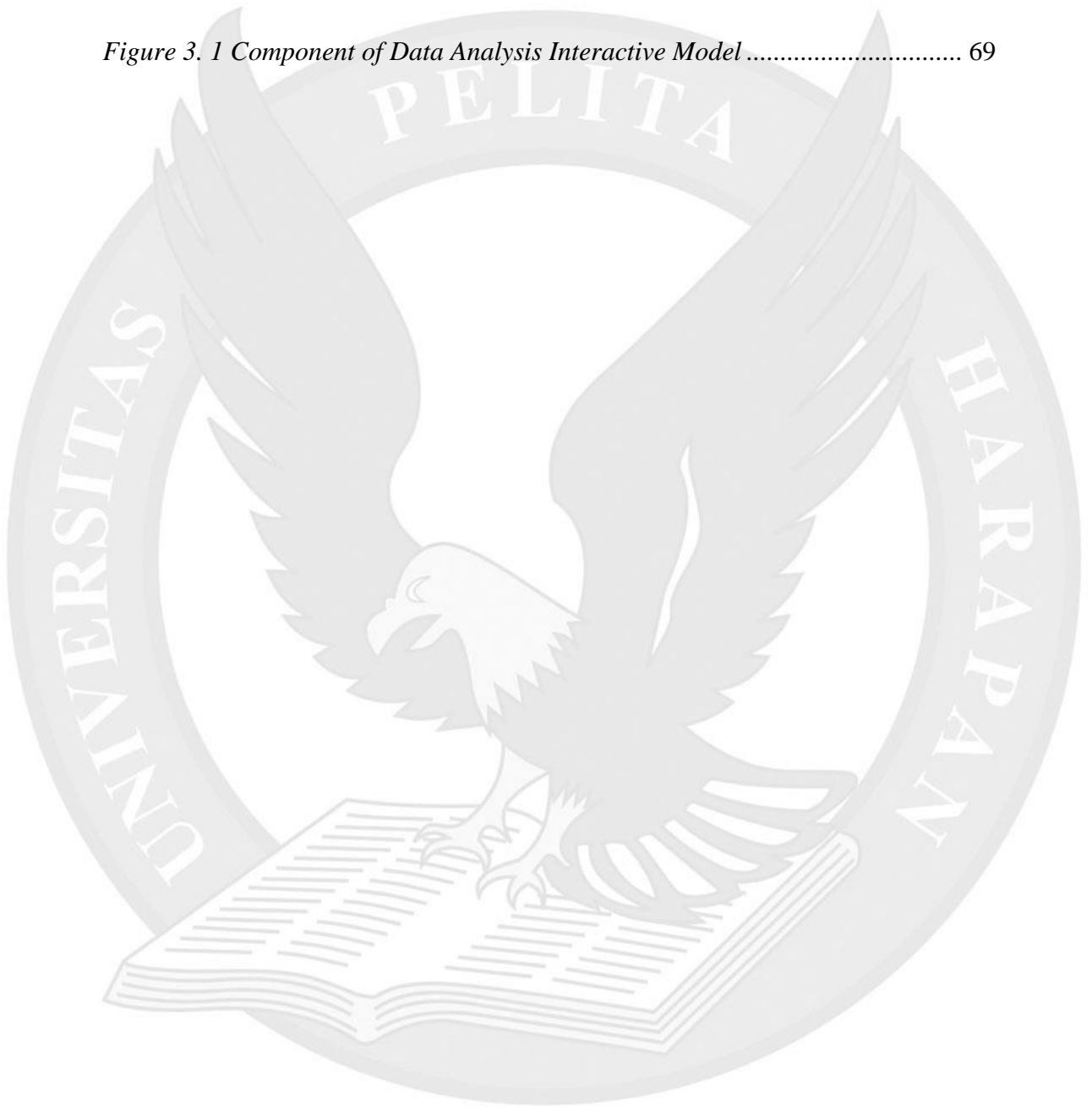
2.1.4	The Function of Reinforcement	23
2.2	Definition Of Motivation.....	26
2.2.1	Types of Motivation.....	28
2.2.2	Theoretical Views of Motivation	30
2.2.3	Forms of motivation in School	33
2.2.4	Characteristic of Motivated Student	36
2.2.5	Ways to Motivate Student.....	39
2.2.6	Function of Motivation	41
2.3	Relevant Research	44
2.4	Relationship between Verbal Reinforcement and Motivation	45
CHAPTER III RESEARCH METHODOLOGY		51
3.1	Research Method	51
3.2	Subject, Place and Research Time.....	55
3.3	Research Procedure	56
3.3.1	Pre-Study.....	57
3.3.2	Prepare and Collect Data.....	57
3.3.3	Analyze Data.....	58
3.4	Method of Data Collection	58
3.4.1	Observation	59
3.4.2	Interview	60
3.4.3	Questionnaire	61
3.5	Research Instrument	62
3.5.1	Observation Checklist Sheet	62
3.5.2	Interview Sheet	64

3.5.3	Questionnaire sheet.....	65
3.6	Triangulation and Data Validity.....	67
3.7	Data Analysis Technique.....	67
CHAPTER IV ANALYSIS AND DISCUSSION		73
4.1	Pre-Study.....	73
4.2	Research Finding and Discussion.....	78
4.2.1	Verbal Reinforcement	78
4.2.2	Student Motivation	86
4.3	Analysis and Discussion.....	92
4.3.1	Verbal Reinforcement.....	92
4.3.2	Student CC's Motivation.....	100
CHAPTER V CONCLUSION AND RECOMMENDATION.....		116
5.1	Conclusion.....	116
5.2	Recommendation.....	117
REFERENCES.....		120
APPENDICES		

LIST OF FIGURES

page

Figure 3. 1 Component of Data Analysis Interactive Model 69



LIST OF TABLES

	page
Table 3. 1 <i>Research instrument</i>	66
Table 3. 2 <i>Value conversion table by Tampubolon (2014)</i>	68
Table 3. 3 <i>Table of coding</i>	70
Table 4. 1 <i>Verbal reinforcement given to student CC</i>	80
Table 4. 2 <i>Questionnaire result: SM-IA</i>	86
Table 4. 3 <i>Questionnaire result: SM-PT</i>	86
Table 4. 4 <i>Questionnaire result: SM-HP</i>	87
Table 4. 5 <i>Questionnaire result: SM-OW</i>	87
Table 4. 6 <i>Observation checklist result: SM-IA</i>	88
Table 4. 7 <i>Observation checklist result: SM-PT</i>	89
Table 4. 8 <i>Observation checklist result: SM-HP</i>	89
Table 4. 9 <i>Observation result: SM-OW</i>	89
Table 4. 10 <i>Observation checklist by Ibu BR: SM-IA</i>	90
Table 4. 11 <i>Observation checklist by Ibu BR: SM-PT</i>	90
Table 4. 12 <i>Observation checklist by Ibu BR: SM-HP</i>	91
Table 4. 13 <i>Observation checklist by Ibu BR: SM-OW</i>	91
Table 4. 14 <i>Triangulation result: VB</i>	92
Table 4. 15 <i>Triangulation result: SM-IA</i>	100
Table 4. 16 <i>Triangulation result: SM-PT</i>	103
Table 4. 17 <i>Triangulation result: SM-HP</i>	107
Table 4. 18 <i>Triangulation result: SM-OW</i>	109

Table 4. 19 *Triangulation final result: SM* 111



LIST OF APPENDICES

	page
Appendix A- 1 Validated Instrument by Thesis Supervisor	1
Appendix A- 2 Validated Instrument by Homeroom Teacher.....	18
Appendix A- 3 Validated by Curricurulum Vice Coordinator	27
Appendix B- 1 Pre Study Teacher Interview.....	1
Appendix B- 2 Pre-Study Homeroom Teacher Interview.....	5
Appendix B- 3 Student Interview.....	8
Appendix B- 4 Homeroom Teacher Interview.....	10
Appendix C- 1 Observation Checklist on Verbal Reinforcement.....	1
Appendix C- 2 Observation Checklist on Student Motivation.....	17
Appendix C- 3 Observation Checklist on Student Motivation (Ibu BR)..	31
Appendix D- 1 student Questionnaire.....	1