## **ABSTRACT**

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## THE INFLUENCE OF WORK COMPETENCE ON EMPLOYEES' PERFORMANCE IN CV.MAJU JAYA MEDAN

(xv+60 pages; 26 figures; 31 tables; 7 appendixes)

The purpose of this research is to reveal whether there is any effect between Work Competence and Employees' Performance. Furthermore, this research will also help the other company and researchers to know and get more knowledge about this field.

Work Competence is considered as an important factors to ensure the company to have a sustainable profit. Companies create a favourable corporate image compared to companies that do not.

This research is using a quantitative as the research design and IBM SPSS Statistics 25 application. Data used in this research are primary data and secondary data. Data analysis methods used in this research include descriptive statistics, validity test, reliability test, normality test, coefficient of correlation, coefficient of determination, linear regression analysis and Z Test.

The result of the research based on Z test, it can be known that Z Count (4.45) > Z Table (1.96). So, the conclusion of this research is that there is an influence between Work Competency and Employees' Performance. The result of the research based on coefficient of determination test is there is a strong and positive relationship between Work Competence and Employees' Performance at CV. Maju Jaya Medan.

As the conclusion, after the analysis and research on the company, it has been proven that Work Competence has impact towards Employees' Performance at CV. Maju Jaya Medan.

Keywords: Work Competence, Employees' Performance, Entrepreneurship, Family Business, CV. Maju Jaya Medan

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