LAMPIRAN A

LAMPIRAN KUESIONER

Nomer kuesioner____

KUESIONER PENELITIAN

Responden yang terhormat,

Dalam rangka penyusunan Proposal Tesis Universitas Pelita Harapan Surabaya, saya Rosantika memohon ketersediaan anda untuk mengisi beberapa pertanyaan kuesioner tentang "Pengaruh *Interaction with other Customer, Celebrity Image, Service Quality, Atmosphere* dan *Product Quality* terhadap *Positive Emotions* untuk *Loyalty* pada Cotton Ink Store di Jakarta". Untuk itu saya mengharapkan ketersediaan anda dalam menjawab kuesioner ini dengan jujur dan benar. Atas bantuan dan kerjasamanya saya ucapkan terimakasih.

A. Isilah data Anda dengan benar dan berikan tanda silang (x) pada salah satu jawaban yang menurut Anda paling sesuai.

1. Apakah Anda pernah melakukan pembelian secara langsung 1 kali di Cotton Ink Store Jakarta dalam kurun waktu 6 bulan terakhir?

   a. Ya b. Tidak (berhenti sampai disini)

2. Apakah Anda pernah melihat Raisa dalam iklan offline maupun online pada Cotton Ink?

   a. Ya b. Tidak (berhenti sampai disini)

3. Apakah Anda berusia minimal 18 tahun?

   a. Ya b. Tidak (berhenti sampai disini)

4. Berapa usia Anda?

   a. 18-25 tahun d. 36-40 tahun

   b. 26-30 tahun e. 41-45 tahun

   c. 31-35 tahun f. 45- 60 tahun

5. Pendidikan terakhir Anda?

a. SMA / SMK sederajat
b. Diploma
c. S1
d. S2
e. S3

6. Apakah jenis kelamin Anda?

a. Pria
b. Wanita

B. Berilah tanda (x) pada beberapa pernyataan berikut yang Anda anggap sesuai dengan harapan dan keadaan yang sebenarnya. Kriteria penilaian (sangat tidak setuju) 1 – 5 (sangat setuju).

No.	Pernyataan	1	2	3	4	5
	Interaction with Other Customers					
1.	Pelanggan Cotton Ink berpenampilan *elegant*					
2.	Pelanggan Cotton Ink berperilaku baik					
3.	Pelanggan Cotton Ink menyenangkan					
	Celebrity Image					
4.	Raisa memiliki selera berpakaian yang unik					
5.	Raisa memiliki selera berpakaian yang inovatif					
6.	Raisa memiliki estetika yang baik dalam penampilannya					
7.	Raisa memiliki gaya interpersonal yang baik					
	Service Quality					
8.	Karyawan Cotton Ink memberikan layanan yang baik					
9.	Karyawan Cotton Ink mampu menjelaskan dengan baik saat pelanggan bertanya					
10.	Karyawan Cotton Ink melayani pelanggan dengan profesional (tidak membeda-bedakan)					
	Atmosphere					
11.	Cotton Ink Store memiliki dekorasi yang menarik (tulisan logo, gambar, pot, bunga)					

12.	Cotton Ink Store memiliki design interior yang menarik (rak baju, mannequin, sofa, ruang ganti)					
13.	Cotton Ink Store memiliki suasana yang elegant (pencahayaan, suhu udara, kenyamanan)					
	Product Quality					
14.	Produk Cotton Ink memiliki model yang menarik					
15.	Produk Cotton Ink memiliki bahan yang nyaman					
16.	Produk Cotton Ink memiliki model masa kini					
17.	Produk Cotton Ink memiliki produk yang bervariasi					
	Positive Emotions					
18.	Berbelanja di Cotton Ink Store membuat Saya merasa senang					
19.	Berbelanja di Cotton Ink Store membuat saya merasa bersemangat					
20.	Berbelanja di Cotton Ink Store membuat Saya merasa nyaman					
	Loyalty					
21.	Saya ingin kembali berbelanja ke Cotton Ink Store di masa yang akan datang					
22.	Saya ingin kembali berkunjung ke Cotton Ink Store di masa yang akan datang					
23.	Saya ingin merekomendasikan Cotton Ink Store kepada teman-teman saya atau orang lain					

LAMPIRAN B
TABULASI DATA KUESIONER

IWOC1	IWOC2	IWOC3	IWOC	CI1	CI2	CI3	CI4	CI	SQ1	SQ2	SQ3	SQ	A1	A2	A3	A	PQ1	PQ2	PQ3	PQ4	PQ	PE1	PE2	PE3	PE	L1	L2	L3	L
2	2	1	1.67	3	3	3	4	3.25	5	5	4	4.67	4	5	3	4.00	4	3	5	4	4.00	3	4	4	3.67	3	4	4	3.67
1	2	2	1.67	4	3	3	3	3.25	3	3	5	3.67	4	4	4	4.00	3	4	4	4	3.75	4	5	4	4.33	4	3	4	3.67
3	1	1	1.67	4	3	4	4	3.75	4	4	4	4.00	4	4	4	4.00	3	3	4	4	3.50	5	4	4	4.33	4	4	4	4.00
3	1	1	1.67	4	3	4	4	3.75	3	3	4	3.33	4	3	2	3.00	5	5	4	3	4.25	4	4	4	4.00	3	4	4	3.67
2	2	1	1.67	5	3	4	4	4.00	3	3	4	3.33	4	5	4	4.33	3	4	4	3	3.50	4	4	4	4.00	4	5	4	4.33
2	2	1	1.67	5	5	5	5	5.00	4	4	5	4.33	5	4	4	4.33	5	5	5	4	4.75	5	4	4	4.33	3	3	3	3.00
3	1	2	2.00	4	3	2	2	2.75	3	4	4	3.67	2	2	3	2.33	4	4	4	4	4.00	4	4	4	4.00	3	2	3	2.67
3	2	1	2.00	3	4	2	3	3.00	4	3	4	3.67	4	4	5	4.33	5	5	5	4	4.75	3	4	4	3.67	4	3	4	3.67
3	1	2	2.00	2	3	5	5	3.75	3	4	4	3.67	4	4	4	4.00	5	4	3	3	3.75	3	2	3	2.67	4	3	3	3.33
3	2	1	2.00	3	4	5	3	3.75	3	4	4	3.67	5	4	4	4.33	4	4	5	5	4.50	3	4	4	3.67	4	4	5	4.33
3	2	1	2.00	4	3	4	4	3.75	3	3	4	3.33	3	4	4	3.67	5	4	4	5	4.50	3	4	3	3.33	4	4	4	4.00
3	1	2	2.00	4	4	4	3	3.75	4	4	5	4.33	3	4	4	3.67	4	4	5	5	4.50	5	3	4	4.00	5	4	4	4.33
2	2	3	2.33	1	1	3	3	2.00	3	3	2	2.67	3	3	3	3.00	3	3	3	3	3.00	3	3	3	3.00	3	3	3	3.00
2	3	2	2.33	2	3	3	2	2.50	3	2	3	2.67	2	2	2	2.00	2	3	2	3	2.50	2	3	2	2.33	3	3	2	2.67
3	2	2	2.33	4	2	2	3	2.75	3	2	2	2.33	2	2	3	2.33	3	2	1	1	1.75	2	3	3	2.67	2	2	3	2.33
3	2	2	2.33	2	4	4	3	3.25	3	3	4	3.33	2	3	3	2.67	4	3	2	4	3.25	3	3	2	2.67	4	3	3	3.33
3	3	1	2.33	4	4	3	3	3.50	3	4	4	3.67	3	4	3	3.33	5	5	5	4	4.75	4	5	4	4.33	5	4	5	4.67
3	2	2	2.33	4	4	3	3	3.50	4	3	4	3.67	4	4	3	3.67	3	4	3	5	3.75	4	5	4	4.33	5	4	4	4.33
2	2	3	2.33	4	3	3	4	3.50	5	4	5	4.67	4	4	4	4.00	4	3	4	5	4.00	4	5	4	4.33	3	4	5	4.00
3	2	2	2.33	3	3	3	5	3.50	5	4	5	4.67	4	4	5	4.33	4	5	4	5	4.50	4	3	5	4.00	5	4	5	4.67
3	1	3	2.33	3	4	5	3	3.75	5	4	4	4.33	5	3	3	3.67	4	3	5	3	3.75	3	4	4	3.67	3	4	5	4.00
3	2	2	2.33	3	3	4	5	3.75	4	3	3	3.33	4	4	5	4.33	5	4	5	4	4.50	4	4	4	4.00	3	5	5	4.33
3	2	2	2.33	3	4	4	5	4.00	5	4	5	4.67	3	3	4	3.33	2	2	2	2	2.00	3	4	3	3.33	4	3	4	3.67
3	2	2	2.33	3	5	4	4	4.00	5	4	5	4.67	4	5	4	4.33	3	4	3	3	3.25	4	4	4	4.00	5	4	4	4.33
2	3	2	2.33	4	4	5	4	4.25	4	5	5	4.67	4	4	5	4.33	4	3	5	4	4.00	4	4	5	4.33	5	5	3	4.33
3	2	2	2.33	5	5	5	4	4.75	4	4	4	4.00	4	4	4	4.00	5	4	5	4	4.50	3	4	4	3.67	4	3	3	3.33

2	3	2	2.33	5	5	4	5	4.75	5	4	5	4.67	3	4	4	3.67	5	5	4	5	4.75	5	5	4	4.67	5	4	4	4.33
3	3	1	2.33	5	5	5	5	5.00	2	3	3	2.67	4	3	3	3.33	3	4	5	4	4.00	3	2	3	2.67	5	4	4	4.33
3	2	3	2.67	2	3	2	2	2.25	4	4	5	4.33	4	3	4	3.67	5	4	3	4	4.00	4	5	4	4.33	4	3	4	3.67
2	3	3	2.67	3	2	2	4	2.75	3	3	3	3.00	2	2	1	1.67	2	2	3	2	2.25	3	2	3	2.67	2	3	2	2.33
2	3	3	2.67	3	3	3	3	3.00	3	3	3	3.00	3	3	3	3.00	3	3	3	3	3.00	3	3	3	3.00	3	3	3	3.00
3	2	3	2.67	3	4	4	3	3.50	3	4	4	3.67	3	4	4	3.67	4	4	3	5	4.00	4	4	5	4.33	5	4	4	4.33
2	3	3	2.67	3	4	4	3	3.50	4	5	4	4.33	4	3	4	3.67	4	4	5	4	4.25	3	4	4	3.67	5	4	3	4.00
2	4	2	2.67	2	4	4	4	3.50	4	4	5	4.33	3	4	4	3.67	5	5	4	5	4.75	3	4	4	3.67	5	4	3	4.00
3	3	2	2.67	4	3	3	4	3.50	4	4	4	4.00	2	3	3	2.67	2	3	3	3	2.75	4	3	2	3.00	4	5	3	4.00
3	3	2	2.67	3	3	5	4	3.75	4	3	4	3.67	4	4	4	4.00	5	4	4	3	4.00	3	4	5	4.00	4	4	5	4.33
1	3	4	2.67	2	3	5	5	3.75	4	4	4	4.00	4	4	3	3.67	4	3	4	4	3.75	5	4	4	4.33	5	4	5	4.67
3	2	3	2.67	3	4	5	3	3.75	3	4	4	3.67	5	4	4	4.33	4	4	5	5	4.50	3	4	4	3.67	4	4	5	4.33
2	3	3	2.67	3	4	4	5	4.00	4	4	5	4.33	3	4	3	3.33	4	5	4	4	4.25	4	3	4	3.67	4	4	3	3.67
2	2	4	2.67	4	4	4	4	4.00	4	4	4	4.00	4	4	5	4.33	4	4	4	4	4.00	4	4	4	4.00	4	4	4	4.00
2	3	3	2.67	5	3	5	3	4.00	4	4	5	4.33	3	4	4	3.67	4	3	3	3	3.25	4	4	3	3.67	5	5	5	5.00
2	3	3	2.67	4	4	4	4	4.00	5	3	4	4.00	5	4	5	4.67	5	5	4	5	4.75	4	4	4	4.00	5	4	5	4.67
3	3	2	2.67	3	4	5	5	4.25	3	4	4	3.67	5	4	4	4.33	4	5	4	4	4.25	3	4	4	3.67	4	4	5	4.33
3	3	2	2.67	3	5	4	5	4.25	4	4	5	4.33	4	4	5	4.33	3	4	3	2	3.00	5	4	4	4.33	3	4	5	4.00
3	2	3	2.67	4	5	5	3	4.25	4	4	4	4.00	4	4	5	4.33	5	4	4	4	4.25	4	3	4	3.67	5	5	5	5.00
2	2	4	2.67	4	5	4	4	4.25	5	3	4	4.00	4	5	4	4.33	3	3	3	3	3.00	3	3	3	3.00	5	4	4	4.33
2	2	4	2.67	3	5	5	4	4.25	3	4	4	3.67	3	3	4	3.33	4	4	4	4	4.00	4	4	5	4.33	3	3	3	3.00
3	2	3	2.67	5	5	3	4	4.25	4	4	4	4.00	5	4	5	4.67	5	4	5	5	4.75	4	4	3	3.67	5	4	4	4.33
2	3	3	2.67	4	5	4	4	4.25	4	4	5	4.33	4	5	4	4.33	5	3	5	4	4.25	5	5	5	5.00	3	4	4	3.67
3	3	2	2.67	4	5	4	5	4.50	3	4	4	3.67	4	5	5	4.67	4	5	5	5	4.75	5	4	5	4.67	5	3	4	4.00
4	2	2	2.67	4	5	4	5	4.50	4	5	5	4.67	4	5	5	4.67	4	4	5	5	4.50	4	4	4	4.00	4	3	5	4.00
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3	3	2	2.67	5	5	5	5	5.00	4	4	5	4.33	3	3	4	3.33	5	5	5	5	5.00	5	5	5	5.00	5	5	5	5.00
3	3	3	3.00	3	4	4	3	3.50	4	4	3	3.67	2	2	2	2.00	5	3	3	3	3.50	4	4	4	4.00	3	3	4	3.33
3	3	3	3.00	2	3	5	4	3.50	4	4	4	4.00	4	5	4	4.33	3	5	4	5	4.25	4	4	3	3.67	5	5	4	4.67
3	4	2	3.00	4	3	4	4	3.75	5	3	4	4.00	4	5	4	4.33	4	3	3	4	3.50	3	4	3	3.33	4	4	3	3.67
2	3	4	3.00	4	4	3	4	3.75	5	4	4	4.33	5	4	3	4.00	5	4	4	5	4.50	4	5	4	4.33	5	5	4	4.67
3	3	3	3.00	3	3	5	5	4.00	5	4	5	4.67	4	4	5	4.33	4	5	5	4	4.50	4	4	3	3.67	3	4	3	3.33
4	3	2	3.00	5	4	4	3	4.00	5	3	4	4.00	4	4	4	4.00	5	4	5	5	4.75	4	4	4	4.00	5	3	4	4.00
3	3	3	3.00	4	4	4	4	4.00	4	4	4	4.00	4	4	4	4.00	4	4	4	4	4.00	4	4	4	4.00	4	4	4	4.00
3	3	3	3.00	4	4	4	5	4.25	4	4	4	4.00	5	5	5	5.00	4	5	4	5	4.50	3	4	5	4.00	4	5	5	4.67
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3	3	3	3.00	3	4	5	5	4.25	3	4	4	3.67	4	3	3	3.33	5	5	3	3	4.00	3	3	4	3.33	4	5	5	4.67
2	4	3	3.00	4	4	5	5	4.50	4	4	4	4.00	4	5	4	4.33	5	5	5	4	4.75	4	5	4	4.33	3	4	5	4.00
2	3	4	3.00	4	5	4	5	4.50	4	3	5	4.00	4	4	5	4.33	4	5	5	3	4.25	4	4	4	4.00	3	5	4	4.00
3	3	3	3.00	4	5	4	5	4.50	5	4	4	4.33	5	4	4	4.33	4	5	4	5	4.50	4	5	4	4.33	5	5	4	4.67
3	3	3	3.00	5	4	4	5	4.50	4	4	5	4.33	4	5	5	4.67	3	5	5	4	4.25	5	4	4	4.33	5	3	4	4.00
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3	3	4	3.33	4	4	5	4	4.25	5	4	5	4.67	4	4	5	4.33	5	4	4	4	4.25	5	5	4	4.67	5	4	4	4.33
3	3	4	3.33	3	4	5	5	4.25	4	4	4	4.00	4	5	5	4.67	3	4	5	4	4.00	5	5	4	4.67	4	4	3	3.67
3	4	3	3.33	3	4	5	5	4.25	4	5	5	4.67	5	4	5	4.67	3	5	4	4	4.00	4	3	5	4.00	4	5	5	4.67
4	2	4	3.33	5	5	3	4	4.25	5	4	4	4.33	4	4	4	4.00	4	5	5	5	4.75	4	5	5	4.67	4	4	4	4.00
4	3	3	3.33	4	4	5	5	4.50	5	3	4	4.00	5	5	5	5.00	3	3	3	3	3.00	4	4	3	3.67	4	5	5	4.67
3	3	4	3.33	3	5	5	5	4.50	3	4	4	3.67	4	3	3	3.33	5	5	5	4	4.75	4	4	5	4.33	4	4	5	4.33
3	3	4	3.33	5	4	4	5	4.50	5	4	4	4.33	4	4	5	4.33	4	5	4	5	4.50	5	5	4	4.67	3	3	3	3.00
3	4	3	3.33	4	5	4	5	4.50	4	5	5	4.67	4	5	3	4.00	5	4	4	5	4.50	4	3	5	4.00	5	5	4	4.67

3	3	4	3.33	4	4	5	5	4.50	4	4	4	4.00	4	5	4	4.33	4	5	4	4	4.25	4	4	5	4.33	4	5	4	4.33
4	3	3	3.33	4	5	4	5	4.50	4	4	5	4.33	5	4	3	4.00	4	5	4	5	4.50	4	4	5	4.33	4	5	5	4.67
3	4	3	3.33	4	4	4	4	4.00	4	4	4	4.00	4	3	4	3.67	4	3	4	4	3.75	4	3	4	3.67	4	4	4	4.00
3	3	5	3.67	3	4	4	3	3.50	4	4	3	3.67	3	4	4	3.67	3	3	3	4	3.25	4	4	4	4.00	4	3	3	3.33
3	4	4	3.67	4	4	3	3	3.50	3	4	4	3.67	3	4	4	3.67	4	4	3	4	3.75	4	4	4	4.00	3	3	4	3.33
5	4	2	3.67	3	4	4	4	3.75	3	3	4	3.33	3	4	4	3.67	3	3	3	4	3.25	5	4	5	4.67	4	4	5	4.33
3	3	5	3.67	5	3	4	4	4.00	4	4	5	4.33	3	5	2	3.33	3	4	4	4	3.75	4	3	4	3.67	3	4	4	3.67
4	4	3	3.67	5	3	4	4	4.00	4	4	4	4.00	4	5	3	4.00	4	4	4	4	4.00	4	3	4	3.67	4	4	4	4.00
3	4	4	3.67	4	4	4	4	4.00	4	4	4	4.00	4	4	4	4.00	4	4	4	4	4.00	4	4	4	4.00	4	4	4	4.00
4	4	3	3.67	5	4	5	3	4.25	4	4	4	4.00	4	5	4	4.33	4	3	3	3	3.25	5	3	5	4.33	5	3	4	4.00
4	3	4	3.67	4	5	4	4	4.25	4	4	4	4.00	4	4	4	4.00	3	5	4	4	4.00	3	4	4	3.67	5	4	5	4.67
3	4	4	3.67	4	5	5	3	4.25	4	3	4	3.67	3	4	4	3.67	4	3	5	4	4.00	4	3	4	3.67	4	3	4	3.67
3	4	4	3.67	3	5	4	5	4.25	4	4	4	4.00	4	4	4	4.00	3	4	4	4	3.75	3	4	5	4.00	5	4	3	4.00
3	4	4	3.67	4	3	5	5	4.25	3	4	4	3.67	4	3	4	3.67	4	5	5	4	4.50	4	4	3	3.67	4	5	4	4.33
4	3	4	3.67	5	5	4	4	4.50	3	4	3	3.33	4	4	5	4.33	3	5	3	4	3.75	5	5	4	4.67	5	4	4	4.33
3	4	4	3.67	4	5	5	4	4.50	3	3	4	3.33	3	4	3	3.33	5	5	5	5	5.00	4	4	4	4.00	4	3	3	3.33
3	4	4	3.67	4	5	5	4	4.50	5	4	4	4.33	4	5	4	4.33	5	4	5	4	4.50	4	4	4	4.00	5	4	4	4.33
4	4	3	3.67	4	5	4	5	4.50	4	4	4	4.00	5	4	4	4.33	4	5	5	3	4.25	3	4	5	4.00	5	5	5	5.00
3	4	4	3.67	4	5	4	5	4.50	4	4	3	3.67	4	3	4	3.67	4	5	3	3	3.75	4	4	3	3.67	4	4	4	4.00
3	5	3	3.67	4	5	5	4	4.50	3	4	3	3.33	4	5	4	4.33	4	4	5	5	4.50	3	4	5	4.00	5	5	5	5.00
4	3	4	3.67	4	5	5	4	4.50	4	4	5	4.33	4	4	5	4.33	4	4	5	4	4.25	4	4	4	4.00	5	4	5	4.67
4	4	3	3.67	4	5	4	5	4.50	4	4	4	4.00	4	5	4	4.33	3	3	4	4	3.50	5	4	5	4.67	4	5	4	4.33
4	4	3	3.67	5	5	4	4	4.50	5	3	4	4.00	4	4	4	4.00	3	4	4	5	4.00	4	5	4	4.33	4	4	4	4.00
3	4	4	3.67	4	5	5	5	4.75	5	4	4	4.33	4	4	5	4.33	5	5	5	5	5.00	5	5	5	5.00	5	5	5	5.00
3	4	4	3.67	5	5	5	5	5.00	5	5	5	5.00	5	5	4	4.67	5	5	5	5	5.00	5	5	5	5.00	5	5	5	5.00
3	4	4	3.67	4	4	4	4	4.00	4	4	4	4.00	4	4	4	4.00	4	4	4	5	4.25	5	4	4	4.33	4	4	4	4.00
4	4	4	4.00	4	4	4	3	3.75	5	5	4	4.67	4	3	4	3.67	5	4	3	4	4.00	5	3	4	4.00	2	4	3	3.00

3	4	5	4.00	3	4	3	5	3.75	4	4	4	4.00	4	4	5	4.33	4	4	5	5	4.50	3	4	5	4.00	5	4	5	4.67
3	4	5	4.00	4	4	4	4	4.00	4	5	5	4.67	4	5	5	4.67	4	5	3	4	4.00	5	5	5	5.00	5	4	5	4.67
4	4	4	4.00	3	5	5	4	4.25	4	3	4	3.67	3	5	5	4.33	4	4	5	4	4.25	5	4	5	4.67	4	4	5	4.33
4	4	4	4.00	4	4	4	5	4.25	4	4	4	4.00	5	5	5	5.00	5	4	5	5	4.75	4	4	4	4.00	4	4	4	4.00
4	4	4	4.00	4	5	4	4	4.25	4	4	5	4.33	4	4	4	4.00	5	4	3	4	4.00	3	4	5	4.00	4	4	5	4.33
4	4	4	4.00	5	4	4	4	4.25	3	5	4	4.00	4	5	5	4.67	4	4	4	5	4.25	5	4	5	4.67	4	4	5	4.33
4	4	4	4.00	4	4	5	4	4.25	5	5	5	5.00	4	5	5	4.67	4	5	4	4	4.25	3	5	5	4.33	4	3	4	3.67
5	3	4	4.00	5	5	4	4	4.50	4	4	4	4.00	5	4	4	4.33	3	5	4	4	4.00	4	5	4	4.33	3	4	4	3.67
4	4	4	4.00	4	5	5	4	4.50	4	4	4	4.00	4	4	4	4.00	4	4	4	4	4.00	5	4	5	4.67	5	4	4	4.33
4	4	4	4.00	5	4	4	5	4.50	4	4	5	4.33	5	5	4	4.67	4	5	5	4	4.50	3	4	5	4.00	5	4	4	4.33
3	4	5	4.00	4	5	4	5	4.50	5	4	4	4.33	5	4	5	4.67	5	3	4	5	4.25	4	5	4	4.33	5	3	4	4.00
5	3	4	4.00	5	5	4	4	4.50	4	5	5	4.67	4	4	5	4.33	4	5	4	5	4.50	5	5	4	4.67	5	3	4	4.00
3	4	5	4.00	4	5	5	4	4.50	4	4	4	4.00	4	4	4	4.00	5	5	4	4	4.50	5	5	4	4.67	5	4	5	4.67
5	4	4	4.33	4	3	5	4	4.00	4	4	4	4.00	5	4	5	4.67	4	5	3	5	4.25	5	5	4	4.67	4	3	5	4.00
5	4	4	4.33	5	4	4	4	4.25	4	4	4	4.00	4	3	3	3.33	4	3	5	5	4.25	4	3	4	3.67	4	5	5	4.67
4	4	5	4.33	4	5	4	4	4.25	4	4	5	4.33	4	4	4	4.00	4	5	4	4	4.25	4	3	5	4.00	3	4	4	3.67
5	4	4	4.33	4	5	4	5	4.50	4	4	4	4.00	4	5	4	4.33	4	4	5	4	4.25	5	5	4	4.67	4	3	4	3.67
3	5	5	4.33	5	4	4	5	4.50	4	4	5	4.33	4	5	2	3.67	5	4	4	5	4.50	4	4	5	4.33	3	4	3	3.33
4	4	5	4.33	4	5	4	5	4.50	5	4	4	4.33	5	4	4	4.33	4	4	5	4	4.25	5	3	5	4.33	5	5	5	5.00
5	4	5	4.67	4	5	4	5	4.50	4	4	5	4.33	3	4	4	3.67	5	4	4	5	4.50	4	4	4	4.00	4	4	5	4.33
5	5	5	5.00	4	3	4	3	3.50	4	4	3	3.67	4	4	3	3.67	4	3	4	4	3.75	3	4	4	3.67	3	4	4	3.67
5	5	5	5.00	4	5	3	4	4.00	4	4	3	3.67	4	3	4	3.67	3	3	4	4	3.50	4	3	5	4.00	3	3	4	3.33
5	5	5	5.00	4	5	4	4	4.25	3	3	4	3.33	4	5	5	4.67	4	5	4	4	4.25	5	4	5	4.67	3	4	3	3.33
5	5	5	5.00	5	5	5	5	5.00	5	5	5	5.00	5	5	5	5.00	5	5	5	5	5.00	5	5	5	5.00	5	5	5	5.00
5	5	5	5.00	5	5	5	5	5.00	5	5	5	5.00	5	5	5	5.00	5	5	5	5	5.00	5	5	5	5.00	5	5	5	5.00

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Descriptive Statistics

Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
IWOC1	132	1	5	3.17	.884
IWOC2	132	1	5	3.11	.962
IWOC3	132	1	5	3.19	1.140
Valid N (listwise)	132				

Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
CI1	132	1	5	3.84	.863
CI2	132	1	5	4.15	.842
CI3	132	2	5	4.14	.769
CI4	132	2	5	4.14	.808
Valid N (listwise)	132				

Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
SQ1	132	2	5	4.00	.699
SQ2	132	2	5	3.89	.609
SQ3	132	2	5	4.18	.663
Valid N (listwise)	132				

Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
A1	132	2	5	3.93	.754
A2	132	2	5	4.06	.779
A3	132	1	5	4.02	.829
Valid N (listwise)	132				

Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
PQ1	132	2	5	4.05	.804
PQ2	132	2	5	4.13	.814
PQ3	132	1	5	4.10	.846
PQ4	132	1	5	4.11	.797
Valid N (listwise)	132				

Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
PE1	132	2	5	3.99	.767
PE2	132	2	5	4.02	.725
PE3	132	2	5	4.16	.729
Valid N (listwise)	132				

Descriptive Statistics

	N	Minimum	Maximum	Mean	Std. Deviation
L1	132	2	5	4.14	.821
L2	132	2	5	3.97	.730
L3	132	2	5	4.12	.772
Valid N (listwise)	132				

Frekuensi Jawaban

IWOC1

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1	2	1.5	1.5	1.5
	2	24	18.2	18.2	19.7
	3	68	51.5	51.5	71.2
	4	26	19.7	19.7	90.9
	5	12	9.1	9.1	100.0
	Total	132	100.0	100.0	

IWOC2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1	6	4.5	4.5	4.5
	2	29	22.0	22.0	26.5
	3	48	36.4	36.4	62.9
	4	42	31.8	31.8	94.7
	5	7	5.3	5.3	100.0
	Total	132	100.0	100.0	

IWOC3

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1	11	8.3	8.3	8.3
	2	26	19.7	19.7	28.0
	3	38	28.8	28.8	56.8
	4	41	31.1	31.1	87.9
	5	16	12.1	12.1	100.0
	Total	132	100.0	100.0	

CI1

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1	1	.8	.8	.8
	2	8	6.1	6.1	6.8
	3	31	23.5	23.5	30.3
	4	63	47.7	47.7	78.0
	5	29	22.0	22.0	100.0
	Total	132	100.0	100.0	

CI2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1	1	.8	.8	.8
	2	2	1.5	1.5	2.3
	3	26	19.7	19.7	22.0
	4	50	37.9	37.9	59.8
	5	53	40.2	40.2	100.0
	Total	132	100.0	100.0	

CI3

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	5	3.8	3.8	3.8
	3	16	12.1	12.1	15.9
	4	67	50.8	50.8	66.7
	5	44	33.3	33.3	100.0
	Total	132	100.0	100.0	

CI4

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	3	2.3	2.3	2.3
	3	26	19.7	19.7	22.0
	4	53	40.2	40.2	62.1
	5	50	37.9	37.9	100.0
	Total	132	100.0	100.0	

SQ1

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	1	.8	.8	.8
	3	29	22.0	22.0	22.7
	4	71	53.8	53.8	76.5
	5	31	23.5	23.5	100.0
	Total	132	100.0	100.0	

SQ2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	2	1.5	1.5	1.5
	3	26	19.7	19.7	21.2
	4	88	66.7	66.7	87.9
	5	16	12.1	12.1	100.0
	Total	132	100.0	100.0	

SQ3

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	2	1.5	1.5	1.5
	3	13	9.8	9.8	11.4
	4	76	57.6	57.6	68.9
	5	41	31.1	31.1	100.0
	Total	132	100.0	100.0	

A1

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	7	5.3	5.3	5.3
	3	21	15.9	15.9	21.2
	4	78	59.1	59.1	80.3
	5	26	19.7	19.7	100.0
	Total	132	100.0	100.0	

A2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	5	3.8	3.8	3.8
	3	21	15.9	15.9	19.7
	4	67	50.8	50.8	70.5
	5	39	29.5	29.5	100.0
	Total	132	100.0	100.0	

A3

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1	1	.8	.8	.8
	2	5	3.8	3.8	4.5
	3	23	17.4	17.4	22.0
	4	65	49.2	49.2	71.2
	5	38	28.8	28.8	100.0
	Total	132	100.0	100.0	

PQ1

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	4	3.0	3.0	3.0
	3	27	20.5	20.5	23.5
	4	59	44.7	44.7	68.2
	5	42	31.8	31.8	100.0
	Total	132	100.0	100.0	

PQ2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	3	2.3	2.3	2.3
	3	27	20.5	20.5	22.7
	4	52	39.4	39.4	62.1
	5	50	37.9	37.9	100.0
	Total	132	100.0	100.0	

PQ3

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1	1	.8	.8	.8
	2	3	2.3	2.3	3.0
	3	26	19.7	19.7	22.7
	4	54	40.9	40.9	63.6
	5	48	36.4	36.4	100.0
	Total	132	100.0	100.0	

PQ4

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1	1	.8	.8	.8
	2	3	2.3	2.3	3.0
	3	20	15.2	15.2	18.2
	4	64	48.5	48.5	66.7
	5	44	33.3	33.3	100.0
	Total	132	100.0	100.0	

PE1

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	2	1.5	1.5	1.5
	3	33	25.0	25.0	26.5
	4	61	46.2	46.2	72.7
	5	36	27.3	27.3	100.0
	Total	132	100.0	100.0	

PE2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	3	2.3	2.3	2.3
	3	24	18.2	18.2	20.5
	4	72	54.5	54.5	75.0
	5	33	25.0	25.0	100.0
	Total	132	100.0	100.0	

PE3

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	3	2.3	2.3	2.3
	3	17	12.9	12.9	15.2
	4	68	51.5	51.5	66.7
	5	44	33.3	33.3	100.0
	Total	132	100.0	100.0	

L1

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	3	2.3	2.3	2.3
	3	27	20.5	20.5	22.7
	4	50	37.9	37.9	60.6
	5	52	39.4	39.4	100.0
	Total	132	100.0	100.0	

L2

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	2	1.5	1.5	1.5
	3	31	23.5	23.5	25.0
	4	68	51.5	51.5	76.5
	5	31	23.5	23.5	100.0
	Total	132	100.0	100.0	

L3

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2	2	1.5	1.5	1.5
	3	26	19.7	19.7	21.2
	4	58	43.9	43.9	65.2
	5	46	34.8	34.8	100.0
	Total	132	100.0	100.0	

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Correlations

		IWOC1	IWOC2	IWOC3	IWOC
IWOC1	Pearson Correlation	1	.417**	.317**	.691**
	Sig. (2-tailed)		.000	.000	.000
	N	132	132	132	132
IWOC2	Pearson Correlation	.417**	1	.606**	.848**
	Sig. (2-tailed)	.000		.000	.000
	N	132	132	132	132
IWOC3	Pearson Correlation	.317**	.606**	1	.840**
	Sig. (2-tailed)	.000	.000		.000
	N	132	132	132	132
IWOC	Pearson Correlation	.691**	.848**	.840**	1
	Sig. (2-tailed)	.000	.000	.000	
	N	132	132	132	132

**. Correlation is significant at the 0.01 level (2-tailed).

Correlations

		CI1	CI2	CI3	CI4	CI
CI1	Pearson Correlation	1	.380**	.102	.163	.626**
	Sig. (2-tailed)		.000	.245	.062	.000
	N	132	132	132	132	132
CI2	Pearson Correlation	.380**	1	.345**	.317**	.760**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	132	132	132	132	132
CI3	Pearson Correlation	.102	.345**	1	.375**	.651**
	Sig. (2-tailed)	.245	.000		.000	.000
	N	132	132	132	132	132
CI4	Pearson Correlation	.163	.317**	.375**	1	.675**
	Sig. (2-tailed)	.062	.000	.000		.000
	N	132	132	132	132	132
CI	Pearson Correlation	.626**	.760**	.651**	.675**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	132	132	132	132	132

**. Correlation is significant at the 0.01 level (2-tailed).

Correlations

		SQ1	SQ2	SQ3	SQ
SQ1	Pearson Correlation	1	.323**	.395**	.761**
	Sig. (2-tailed)		.000	.000	.000
	N	132	132	132	132
SQ2	Pearson Correlation	.323**	1	.464**	.751**
	Sig. (2-tailed)	.000		.000	.000
	N	132	132	132	132
SQ3	Pearson Correlation	.395**	.464**	1	.803**
	Sig. (2-tailed)	.000	.000		.000
	N	132	132	132	132

SQ	Pearson Correlation	.761**	.751**	.803**	1
	Sig. (2-tailed)	.000	.000	.000	
	N	132	132	132	132

**. Correlation is significant at the 0.01 level (2-tailed).

Correlations

		A1	A2	A3	A
A1	Pearson Correlation	1	.462**	.454**	.787**
	Sig. (2-tailed)		.000	.000	.000
	N	132	132	132	132
A2	Pearson Correlation	.462**	1	.471**	.802**
	Sig. (2-tailed)	.000		.000	.000
	N	132	132	132	132
A3	Pearson Correlation	.454**	.471**	1	.813**
	Sig. (2-tailed)	.000	.000		.000
	N	132	132	132	132
A	Pearson Correlation	.787**	.802**	.813**	1
	Sig. (2-tailed)	.000	.000	.000	
	N	132	132	132	132

**. Correlation is significant at the 0.01 level (2-tailed).

Correlations

		PQ1	PQ2	PQ3	PQ4	PQ
PQ1	Pearson Correlation	1	.374**	.396**	.407**	.723**
	Sig. (2-tailed)		.000	.000	.000	.000
	N	132	132	132	132	132
PQ2	Pearson Correlation	.374**	1	.403**	.424**	.734**
	Sig. (2-tailed)	.000		.000	.000	.000
	N	132	132	132	132	132
PQ3	Pearson Correlation	.396**	.403**	1	.493**	.771**
	Sig. (2-tailed)	.000	.000		.000	.000
	N	132	132	132	132	132
PQ4	Pearson Correlation	.407**	.424**	.493**	1	.771**
	Sig. (2-tailed)	.000	.000	.000		.000
	N	132	132	132	132	132
PQ	Pearson Correlation	.723**	.734**	.771**	.771**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	132	132	132	132	132

**. Correlation is significant at the 0.01 level (2-tailed).

Correlations

		PE1	PE2	PE3	PE
PE1	Pearson Correlation	1	.357**	.357**	.775**
	Sig. (2-tailed)		.000	.000	.000
	N	132	132	132	132
PE2	Pearson Correlation	.357**	1	.296**	.732**
	Sig. (2-tailed)	.000		.001	.000
	N	132	132	132	132

PE3	Pearson Correlation	.357**	.296**	1	.734**
	Sig. (2-tailed)	.000	.001		.000
	N	132	132	132	132
PE	Pearson Correlation	.775**	.732**	.734**	1
	Sig. (2-tailed)	.000	.000	.000	
	N	132	132	132	132

**. Correlation is significant at the 0.01 level (2-tailed).

Correlations

		L1	L2	L3	L
L1	Pearson Correlation	1	.338**	.370**	.756**
	Sig. (2-tailed)		.000	.000	.000
	N	132	132	132	132
L2	Pearson Correlation	.338**	1	.467**	.765**
	Sig. (2-tailed)	.000		.000	.000
	N	132	132	132	132
L3	Pearson Correlation	.370**	.467**	1	.791**
	Sig. (2-tailed)	.000	.000		.000
	N	132	132	132	132
L	Pearson Correlation	.756**	.765**	.791**	1
	Sig. (2-tailed)	.000	.000	.000	
	N	132	132	132	132

**. Correlation is significant at the 0.01 level (2-tailed).

Uji Reliabilitas (>0,06)

IWOC

Reliability Statistics

Cronbach's Alpha	Cronbach's Alpha Based on Standardized Items	N of Items
.707	.708	3

CI

Reliability Statistics

Cronbach's Alpha	Cronbach's Alpha Based on Standardized Items	N of Items
.607	.609	4

SQ

Reliability Statistics

Cronbach's Alpha	Cronbach's Alpha Based on Standardized Items	N of Items
.658	.661	3

A

Reliability Statistics

Cronbach's Alpha	Cronbach's Alpha Based on Standardized Items	N of Items
.720	.721	3

PQ

Reliability Statistics

Cronbach's Alpha	Cronbach's Alpha Based on Standardized Items	N of Items
.740	.740	4

PE

Reliability Statistics

Cronbach's Alpha	Cronbach's Alpha Based on Standardized Items	N of Items
.604	.604	3

L

Reliability Statistics

Cronbach's Alpha	Cronbach's Alpha Based on Standardized Items	N of Items
.656	.659	3

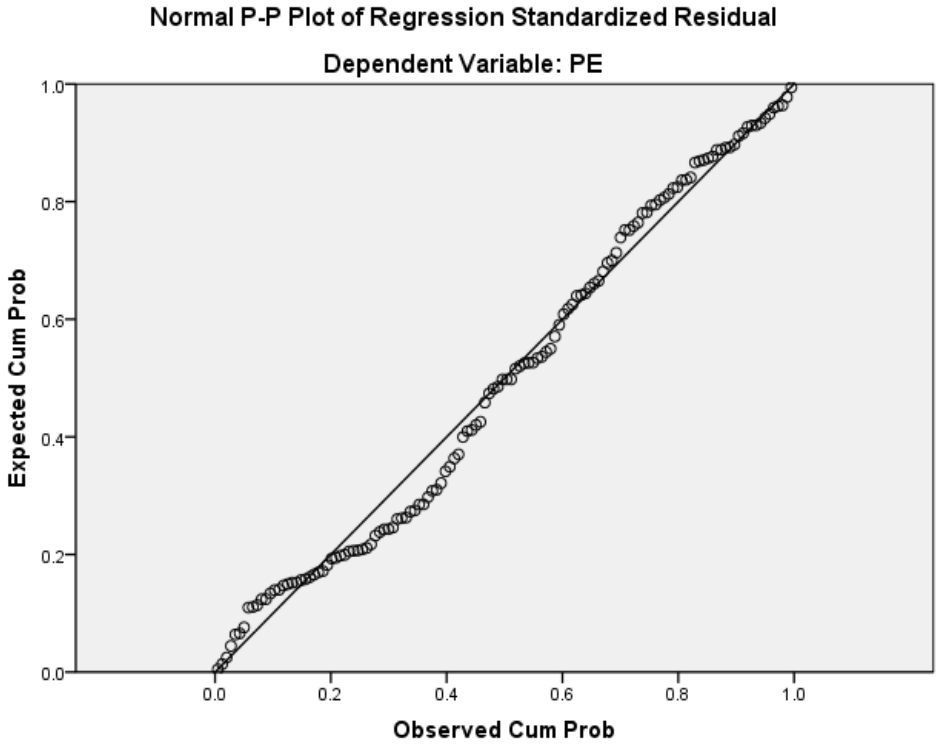
Uji Normalitas (Asymp. Sig. (2-tailed)>0,05)
IWOC, CI, SQ, A, PQ → PE

One-Sample Kolmogorov-Smirnov Test

		Unstandardized Residual
N		132
Normal Parameters[a,b]	Mean	.0000000
	Std. Deviation	.39603433
Most Extreme Differences	Absolute	.082
	Positive	.082
	Negative	-.052
Kolmogorov-Smirnov Z		.944
Asymp. Sig. (2-tailed)		.335

a. Test distribution is Normal.

b. Calculated from data.

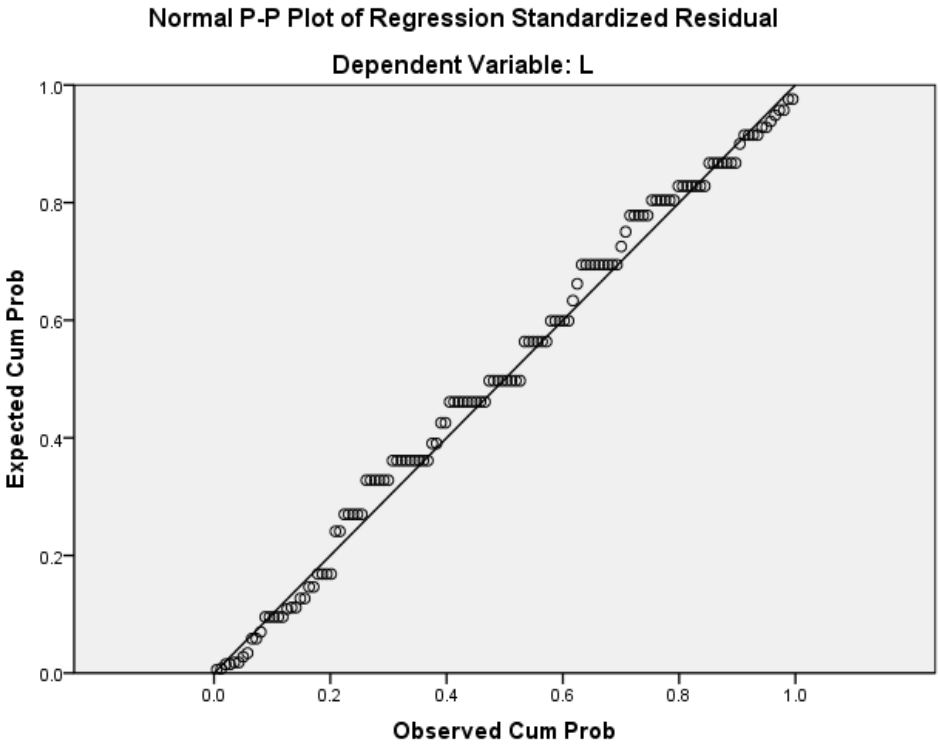


Uji Normalitas (Asymp. Sig. (2-tailed)>0,05)
PE → L

One-Sample Kolmogorov-Smirnov Test

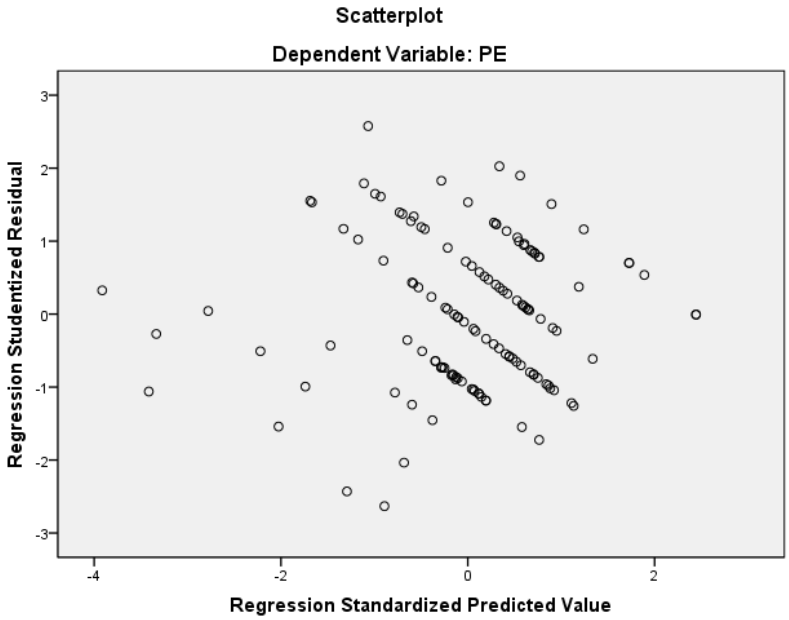
		Unstandardized Residual
N		132
Normal Parameters[a,b]	Mean	.0000000
	Std. Deviation	.54823733
Most Extreme Differences	Absolute	.070
	Positive	.037
	Negative	-.070
Kolmogorov-Smirnov Z		.803
Asymp. Sig. (2-tailed)		.540

a. Test distribution is Normal.
b. Calculated from data.

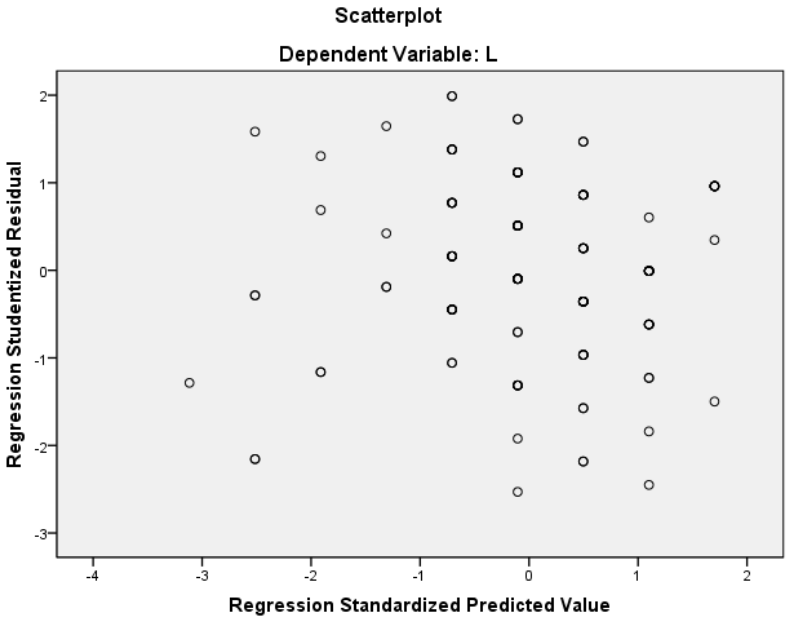


Uji Heterokedastisitas

IWOC, CI, SQ, A, PQ → PE



PE → L


Scatterplot
Dependent Variable: L
Regression Studentized Residual
Regression Standardized Predicted Value
2
1
0
-1
-2
-3
-4
-3
-2
-1
0
1
2

Uji Spearman >0.05
IWOC, CI, SQ, A, PQ → PE

Correlations

			IWOC	CI	SQ	A	PQ	Unstandardized Residual
Spearman's rho	IWOC	Correlation Coefficient	1.000	.423**	.162	.261**	.124	-.001
		Sig. (2-tailed)	.	.000	.063	.002	.155	.992
		N	132	132	132	132	132	132
	CI	Correlation Coefficient	.423**	1.000	.354**	.444**	.464**	.027
		Sig. (2-tailed)	.000	.	.000	.000	.000	.761
		N	132	132	132	132	132	132
	SQ	Correlation Coefficient	.162	.354**	1.000	.391**	.324**	-.037
		Sig. (2-tailed)	.063	.000	.	.000	.000	.673
		N	132	132	132	132	132	132
	A	Correlation Coefficient	.261**	.444**	.391**	1.000	.392**	.020
		Sig. (2-tailed)	.002	.000	.000	.	.000	.824
		N	132	132	132	132	132	132
	PQ	Correlation Coefficient	.124	.464**	.324**	.392**	1.000	-.060
		Sig. (2-tailed)	.155	.000	.000	.000	.	.495
		N	132	132	132	132	132	132
	Unstandardized Residual	Correlation Coefficient	-.001	.027	-.037	.020	-.060	1.000
		Sig. (2-tailed)	.992	.761	.673	.824	.495	.
		N	132	132	132	132	132	132

**. Correlation is significant at the 0.01 level (2-tailed).

Uji Spearman >0.05
IWOC, CI, SQ, A, PQ → PE

Correlations

			PE	Unstandardized Residual
Spearman's rho	PE	Correlation Coefficient	1.000	-.064
		Sig. (2-tailed)	.	.468
		N	132	132
	Unstandardized Residual	Correlation Coefficient	-.064	1.000
		Sig. (2-tailed)	.468	.
		N	132	132

Uji Multikolinearitas

(Tolarance >0.1 dan VIF <10)

Coefficients[a]

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
	B	Std. Error	Beta			Tolerance	VIF
1 (Constant)	.595	.330		1.805	.073		
IWOC	.119	.049	.170	2.440	.016	.833	1.200
CI	.091	.086	.091	1.048	.297	.538	1.857
SQ	.258	.085	.237	3.042	.003	.673	1.487
A	.167	.075	.191	2.220	.028	.552	1.812
PQ	.247	.072	.273	3.431	.001	.643	1.555

a. Dependent Variable: PE

Coefficients[a]

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
	B	Std. Error	Beta			Tolerance	VIF
1 (Constant)	2.352	.356		6.608	.000		
PE	.425	.087	.395	4.896	.000	1.000	1.000

a. Dependent Variable: L

Uji Linearitas (Linearity <0.05; Deviation from Linearity >0,05)

ANOVA Table

			Sum of Squares	df	Mean Square	F	Sig.
PE * IWOC	Between Groups	(Combined)	8.540	10	.854	3.273	.001
		Linearity	5.116	1	5.116	19.608	.000
		Deviation from Linearity	3.423	9	.380	1.458	.171
	Within Groups		31.571	121	.261		
	Total		40.110	131			

ANOVA Table

			Sum of Squares	df	Mean Square	F	Sig.
PE * CI	Between Groups	(Combined)	13.769	12	1.147	5.183	.000
		Linearity	10.680	1	10.680	48.247	.000
		Deviation from Linearity	3.089	11	.281	1.268	.251
	Within Groups		26.342	119	.221		
	Total		40.110	131			

ANOVA Table

			Sum of Squares	df	Mean Square	F	Sig.
PE * SQ	Between Groups	(Combined)	16.074	8	2.009	10.282	.000
		Linearity	11.126	1	11.126	56.936	.000
		Deviation from Linearity	4.947	7	.707	3.617	.001
	Within Groups		24.037	123	.195		
	Total		40.110	131			

ANOVA Table

			Sum of Squares	df	Mean Square	F	Sig.
PE * A	Between Groups	(Combined)	13.660	10	1.366	6.249	.000
		Linearity	12.297	1	12.297	56.254	.000
		Deviation from Linearity	1.363	9	.151	.693	.714
	Within Groups		26.450	121	.219		
	Total		40.110	131			

ANOVA Table

			Sum of Squares	df	Mean Square	F	Sig.
PE * PQ	Between Groups	(Combined)	17.369	13	1.336	6.933	.000
		Linearity	12.086	1	12.086	62.713	.000
		Deviation from Linearity	5.283	12	.440	2.284	.012
	Within Groups		22.741	118	.193		
	Total		40.110	131			

PE- L

ANOVA Table

			Sum of Squares	df	Mean Square	F	Sig.
PE * L	Between Groups	(Combined)	9.361	8	1.170	4.681	.000
		Linearity	6.246	1	6.246	24.983	.000
		Deviation from Linearity	3.115	7	.445	1.780	.097
	Within Groups		30.749	123	.250		
	Total		40.110	131			

Koefisien Korelasi (R) dan Koefisien Determinasi (R^2)

Model Summary[b]

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.698[a]	.488	.467	.4038157

a. Predictors: (Constant), PQ, IWOC, SQ, A, CI
b. Dependent Variable: PE

Model Summary[b]

Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.395[a]	.156	.149	.5503419

a. Predictors: (Constant), PE
b. Dependent Variable: L

Koefisien Berganda, Uji F dan Uji T (Sig <0.05)

Coefficients[a]

Model	Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
	B	Std. Error	Beta			Tolerance	VIF
1 (Constant)	.595	.330		1.805	.073		
IWOC	.119	.049	.170	2.440	.016	.833	1.200
CI	.091	.086	.091	1.048	.297	.538	1.857
SQ	.258	.085	.237	3.042	.003	.673	1.487
A	.167	.075	.191	2.220	.028	.552	1.812
PQ	.247	.072	.273	3.431	.001	.643	1.555

a. Dependent Variable: PE

ANOVA[b]

Model	Sum of Squares	df	Mean Square	F	Sig.
1 Regression	19.564	5	3.913	23.995	.000[a]
Residual	20.546	126	.163		
Total	40.110	131			

a. Predictors: (Constant), PQ, IWOC, SQ, A, CI
b. Dependent Variable: PE

Koefisien Sederhana, Uji F dan Uji T

Coefficients[a]

Model		Unstandardized Coefficients		Standardized Coefficients	t	Sig.	Collinearity Statistics	
		B	Std. Error	Beta			Tolerance	VIF
1	(Constant)	2.352	.356		6.608	.000		
	PE	.425	.087	.395	4.896	.000	1.000	1.000

a. Dependent Variable: L

ANOVA[b]

Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	7.262	1	7.262	23.976	.000[a]
	Residual	39.374	130	.303		
	Total	46.636	131			

a. Predictors: (Constant), PE
b. Dependent Variable: L