

REFERENCES

- Abou-Moghli, A. A., & Al-Abdallah, G. M. (2012). Market analysis and the feasibility of establishing small businesses. *European Scientific Journal*, 8(9).
- Acs, Z. (2008). How is entrepreneurship good for economic growth?. In *Entrepreneurship, Growth and Public Policy* (pp. 291-301). Edward Elgar Publishing.
- Agustina, T., Gerhana, W., & S. (2020). The effect of locus of control, learning, and adversity quotient towards micro business success (study on entrepreneurship under Foster Group of the Banjarmasin Regional Government). *Journal of Wetlands Environmental Management*, 8(1), 21. doi:10.20527/jwem.v8i1.215
- Audretsch, D. B., Carree, M. A., & Thurik, A. R. (2001). *Does entrepreneurship reduce unemployment?* Tinbergen Institute discussion paper
- Asante, E. A., & Affum-Osei, E. (2019). Entrepreneurship as a career choice: The impact of locus of control on aspiring entrepreneurs' opportunity recognition. *Journal of Business Research*, 98, 227–235.
- Altinay, L., Madanoglu, M., Daniele, R., & Lashley, C. (2012). The influence of family tradition and psychological traits on entrepreneurial intention. *International Journal of Hospitality Management*, 31(2), 489–499.
- Arkorful, H., & Hilton, S. K. (2022). Locus of control and entrepreneurial intention: a study in a developing economy. *Journal of Economic and Administrative Sciences*, 38(2), 333–344.
- Akhtar, S., Hongyuan, T., Iqbal, S., & Ankomah, F. Y. N. (2020). Impact of need for achievement on entrepreneurial intentions; mediating role of self-efficacy. *Journal of Asian Business Strategy*, 10(1), 114–121.
- Badan Pusat Statistik. (2023a). Jumlah Angkatan Kerja Indonesia.
- Badan Pusat Statistik. (2023b). Tenaga Kerja. Retrieved from <https://www.bps.go.id/subject/6/tenaga-kerja.html#:~:text=TPT> (Tingkat Pengangguran Terbuka).
- Bagozzi R.P., U.M. Dholakia. (2002). Intentional social action in virtual commu-

- nities, *Journal of Interactive Marketing*, 16, John Wiley dan Sons, , pp. 2–21.
- Ballantine P.W., R.J. Stephenson. (2011). Help me, I'm fat! Social support in online weight loss networks, *J. Consum. Behav.* 10 332–337
- Belitski, M., Guenther, C., Kritikos, A. S., & Thurik, R. (2022). Economic effects of the COVID-19 pandemic on entrepreneurship and small businesses. *Small Business Economics*, 1–17.
- Bönte, W., Falck, O., & Heblich, S. (2009). The impact of regional age structure on entrepreneurship. *Economic Geography*, 85(3), 269–287.
- Calado, G. D. A., Rigon, I. B., Moritz, J. L. W., Wolf, P., & Lin, K. (2018). Cross-cultural adaptation of Rotter's General Locus of Control instrument. *Trends in psychiatry and psychotherapy*, 40, 66-71.
- Carsrud, A., & Brännback, M. (2011). Entrepreneurial motivations: what do we still need to know? *Journal of Small Business Management*, 49(1), 9–26.
- da Costa, A., Rachmawati, I., & Laksana, E. P. (2022). Investigating the need for achievement among junior high school students. *ProGCouns: Journal of Professionals in Guidance and Counseling*, 3(2).
- Dandotiya, R., Aggarwal, P., & Gopal, R. (2020). Impact of food and beverage quality on passenger satisfaction in Indian railways. *International Journal of Customer Relationship Marketing and Management*, 11(2), 37–52. <https://doi.org/10.4018/IJCRMM.2020040103>
- Eisenberger, R., Jones, J. R., Stinglhamber, F., Shanock, L., & Randall, A. T. (2005). Flow experiences at work: For high need achievers alone? *Journal of Organizational Behavior: The International Journal of Industrial, Occupational and Organizational Psychology and Behavior*, 26(7), 755–775.
- Eisenmann, T. R. (2013). Entrepreneurship: A working definition. *Harvard Business Review*, 10(5).
- Fatima, S., Sharif, H., & Zimet, G. (2018). Personal and social resources interplay synergistically to enhance academic motivation. *International Journal of Educational Psychology*, 7(2), 196–226.
- Gifford, S. (2003). Risk and uncertainty. *Handbook of Entrepreneurship Research*, 37-53. doi:10.1007/0-387-24519-7_3

- Gruzd A., B. Wellman, Y. Takhteyev. (2011). Imagining Twitter as an imagined community, *Am. Behav. Sci.* 55. 1294–1318
- Hidayat, S., Tamba, H., & Bahits, A. (2021). Student Interest in Entrepreneurship: the Role of Entrepreneurship Education and the Environment of Family. *International Journal of Economy, Education and Entrepreneurship*, 1(3), 269–276.
- Ibrahim, N., Teo, S. S., Che Din, N., Abdul Gafor, A. H., & Ismail, R. (2015). The role of personality and social support in health-related quality of life in chronic kidney disease patients. *PloS one*, 10(7), e0129015.
- Ida Ketut, K. (2019). The prediction of need for achievement to generate entrepreneurial intention: A locus of control mediation. *International Review of Management and Marketing*, 9(4), 54–62.
- Judge, T. A., & Bono, J. E. (2001). Relationship of core self-evaluations traits self-esteem generalized self-efficacy, locus of control, and emotional stability with job satisfaction and job performance: A meta-analysis. *Journal of Applied Psychology*, 86(1), 80–92. <https://doi.org/10.1037/0021-9010.86.1.80>
- Katz, J. A. (2008). Fully mature but not fully legitimate: A different perspective on the state of entrepreneurship education. *Journal of Small Business Management*, 46(4), 550-566.
- Kementrian Perindustrian Republik Indonesia. (2018). Indonesia Butuh 4 Juta Wirausaha Baru untuk Menjadi Negara Maju. Retrieved from <https://kemenperin.go.id/artikel/19926/Indonesia-Butuh-4-Juta-Wirausaha-Baru>.
- Kim, W., Kim, H., & Hwang, J. (2020). Sustainable growth for the self-employed in the retail industry based on customer equity, customer satisfaction, and loyalty. *Journal of Retailing and Consumer Services*, 53(October 2019), 101963. <https://doi.org/10.1016/j.jretconser.2019.101963>
- Kerr, S. P., Kerr, W. R., & Xu, T. (2018). Personality traits of entrepreneurs: A review of recent literature. *Foundations and Trends® in Entrepreneurship*, 14(3), 279-356. doi:10.1561/03000000080

- Khayru, R. K., Nichen, N., Chairunnas, A., Safaruddin, S., & Tahir, M. (2021). Study on the relationship between social support and entrepreneurship intention experienced by adolescents. *Journal of Social Science Studies (JOS3)*, 1(2), 47–51.
- Klein Klouwenberg, M., Koo, W. J. D., & Alphons M. van Schaik, J. (2015). Establishing business strategy with information technology. *Information Management & Computer Security*, 3(5), 8–20.
- Kusumawijaya, I. K. (2019). The prediction of need for achievement to generate entrepreneurial intention: A locus of control mediation. *International Review of Management and Marketing*, 9(4), 54–62.
- Korunka, C., Frank, H., Lueger, M., & Mugler, J. (2003). The entrepreneurial personality in the context of resources, environment, and the startup process—a configurational approach. *Entrepreneurship Theory and Practice*, 28(1), 23–42. doi:10.1111/1540-8520.00030
- Kozinets R.V., K. de Valck, A.C. Wojnicki, S.J.S. Wilner. (2010). Networked narratives: understanding word-of-mouth marketing in online communities, *J. Mark.* 74 71–89
- Maryati, S. (2015). Dinamika pengangguran terdidik: tantangan menuju bonus demografi di Indonesia. *Economica: Jurnal Program Studi Pendidikan Ekonomi STKIP PGRI Sumatera Barat*, 3(2), 124–136.
- Maharsi, A. R., Njotoprajitno, R. S., Hadianto, B., & Wiraatmaja, J. (2021). The Effect of Service Quality and Customer Satisfaction on Purchasing Intention: A Case Study in Indonesia. *Journal of Asian Finance, Economics and Business*, 8(4), 475–482. <https://doi.org/10.13106/jafeb.2021.vol8.no4.0475>
- McClelland, David C. (2019). The achievement motive in economic growth. In *the gap between rich and poor* (pp. 53–69). Routledge.
- Mead, S., Hilton, D., & Curtis, L. (2001). Peer support: a theoretical perspective. *Psychiatric Rehabilitation Journal*, 25(2), 134.
- Meng, H., Fine, S., Feldman, G., & Nevo, B. (2007). Psychological aspects of successful entrepreneurship in China: An empirical study. *PsycEXTRA Dataset*. doi:10.1037/e518532013-479

- Mifrahi, M. N., & Darmawan, A. S. (2022). Analisis tingkat pengangguran terbuka di Indonesia periode sebelum dan saat pandemi covid-19. *Jurnal Kebijakan Ekonomi Dan Keuangan*, 111–118.
- Molino, M., Dolce, V., Cortese, C. G., & Ghislieri, C. (2018). Personality and social support as determinants of entrepreneurial intention. Gender differences in Italy. *PloS One*, 13(6), e0199924.
- Muttaqiyathun, A., & Rusdiyana, R. A. (2022). Pengaruh Adversity Quotient, Efikasi Diri dan Need For Achievement terhadap Intensi Berwirausaha Mahasiswa. *Syntax Literate; Jurnal Ilmiah Indonesia*, 7(7), 9586-9598.
- Nag, D., & Das, N. (2014). Impact of sociocultural & skill related factors for success of micro entrepreneurs. In *Twelfth Aims International Conference on Management* (pp. 406-410).
- Neneh, B. N. (2022). Entrepreneurial passion and entrepreneurial intention: the role of social support and entrepreneurial self-efficacy. *Studies in Higher Education*, 47(3), 587–603.
- Nießen, D., Schmidt, I., Groskurth, K., Rammstedt, B., & Lechner, C. M. (2022). Preprint: internal – external locus of control short scale – 4 1, 4, 1–60.
- Nizma, C., & Siregar, D. A. (2018). Analisis pengaruh locus of control, need for achievement dan risk taking terhadap intensi berwirausaha alumni mahasiswa jurusan akuntansi politeknik negeri Medan. *Ekonis: Jurnal Ekonomi dan Bisnis*, 19(1).
- Nurmaliza, N., Caska, C., & Indrawati, H. (2018). Analysis of Factors Affecting Entrepreneurial Interest of Vocational High School Students in Pekanbaru. *Journal of Educational Sciences*, 2(2), 42. <https://doi.org/10.31258/jes.2.2.p.42-51>
- Papulová, Z., & Papula, J. (2015). Entrepreneurship in the eyes of the young generation. *Procedia Economics and Finance*, 34, 514-520. doi:10.1016/s2212-5671(15)01662-7
- Parsa, K., & Bavandpouri, R. A. (2011). A model of Critical Psychological Factors Influencing Entrepreneurship Development in iran small and medium-scale industries. *European Journal of Scientific Research*, 51(3), 383–395.

- Pérez-Fernández, H., Cacciotti, G., Martín-Cruz, N., & Delgado-García, J. B. (2022). Are interactions between need for achievement and social networks the driving force behind entrepreneurial Intention? A trait activation story. *Journal of Business Research*, *149*, 65–76.
- Primandaru, N. (2017). ANALISIS FAKTOR-FAKTOR YANG BERPENGARUH PADA MINAT BERWIRAUSAHA MAHASISWA. *Jurnal Economica*, *13*(1), 68–78.
- Rahim, Z. A., Voon, B. H., & Mahdi, R. (2016). Exploring the Dimensions of Contract Manufacturing Service Quality for the F&B Industry. *Procedia - Social and Behavioral Sciences*, *224*(August 2015), 76–83. <https://doi.org/10.1016/j.sbspro.2016.05.403>
- Raykov, T., & Marcoulides, G. A. (2006). On multilevel model reliability estimation from the perspective of structural equation modeling. *Structural Equation Modeling*, *13*(1), 130-141.
- Rapii, M., Juaini, M., & Hamzanwadi, P. P. E. S. (2015). ANALISIS PENGARUH LOCUS OF CONTROL, SELF EFFICACY DAN NEED FOR ACHIEVEMENT TERHADAP INTENSI BERWIRAUSAHA PADA MAHASISWA PROGRAM STUDI PENDIDIKAN EKONOMI. *Jurnal EducatiO*, *10*(1).
- Rauch, A., & Frese, M. (2007). Let's put the person back into entrepreneurship research: A meta-analysis on the relationship between business owners' personality traits, business creation, and success. *European Journal of Work and Organizational Psychology*, *16*(4), 353–385. <https://doi.org/10.1080/13594320701595438>
- Rowell, L., & Hong, E. (2013). Academic motivation: Concepts, strategies, and counseling approaches. *Professional School Counseling*, *16*(3), 2156759X1701600301.
- Sahban, M. A., Ramalu, S. S., & Syahputra, R. (2016). The influence of social support on entrepreneurial inclination among business students in Indonesia. *Information Management and Business Review*, *8*(3), 32–46.

- Saif, H. A. A., & Ghania, U. (2020). Need for achievement as a predictor of entrepreneurial behavior: The mediating role of entrepreneurial passion for founding and entrepreneurial interest. *International Review of Management and Marketing*, 10(1), 40–53. <https://doi.org/10.32479/irmm.8949>
- Sari, W. L., & Fakhruddiana, F. (2019). Internal locus of control, social support and academic procrastination among students in completing the thesis. *International Journal of Evaluation and Research in Education (IJERE)*, 8(2), 363. doi:10.11591/ijere.v8i2.17043
- Sarstedt, M., Hair, J. F., Pick, M., Liengard, B. D., Radomir, L., & Ringle, C. M. (2022). Progress In Partial Least Squares Structural Equation Modelling Use In Marketing Research In The Last Decade. *Psychology and Marketing*, 39(5), 1035–1064. <https://doi.org/10.1002/mar.21640>
- Strong, S. L., & Gore, J. S. (2020). The mediating role of locus of control between social resource stability and psychological well-being. *Journal of Applied Social Psychology*, 50(8), 464-475. doi:10.1111/jasp.12674
- Susdarwono, E. T. (2022). Positive predictions of international institutions, demographic bonuses and COVID-19: Will Indonesia really enjoy the demographic bonus amid the raging covid-19 pandemic? *Jurnal Ekonomi Dan Statistik Indonesia*, 2(2), 134-141. doi:10.11594/jesi.02.02.01
- Shiri, N., Mohammadi, D., & Hosseini, S. M. (2012). Entrepreneurial intention of agricultural students: effects of role model, social support, social norms and perceived desirability. *Archives of Applied Science Research*, 4(2), 892–897..
- Sekaran, U., & Bougie, R. (2019). Research Method for Business Textbook: A Skill Building Approach. In John Wiley & Sons Ltd.
- Sugiyono, (2013). *Metodelogi Penelitian Kuantitatif, Kualitatif dan R&D*. (Bandung: ALFABETA).
- Tarmidi, D., Prince, Y., Dosinaen, R. P., Siahaan, S. A., Azzadi, M. T., Angel, G., & Napitupulu, S. (2021). The Effect of Product Innovation and Price on Purchasing Decisions on Shopee Users in Bandung in 2021 (Case Study on Electronic Products Labeled Shipping from Overseas). *Turkish Journal of Computer and Mathematics Education*, 12(4), 747–753.

- Tentama, F., & Abdussalam, F. (2020). Internal locus of control and entrepreneurial intention: A study on vocational high school students. *Journal of Education and Learning (EduLearn)*, 14(1), 97–102
- Ucho, A., Anshir, S. S., & Ayorinde, O. E. (2022). SALVAGING WASTING POTENTIALS IN NIGERIA: AN EYE ON PERCEIVED SOCIAL SUPPORT, DESIRABILITY, FEASIBILITY AND ENTREPRENEURIAL INTENTION. *African Journal of Social and Behavioural Sciences*, 12(1).
- Wu, S., Matthews, & Dagher, G. K. (2007). Need for achievement, business goals, and entrepreneurial persistence. *Management Research News*, 30(12), 928–941.
- Yahaya, I. S., Amat, A., Maryam, S., Khatib, S. F. A., & Sabo, A. U. (2020). Bibliometric Analysis Trend on Business Model Innovation. *Journal of Critical Reviews*, 7(09), 2391–2407.

