

## **ABSTRACT**

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### **THE INFLUENCE OF MOTIVATION AND LEADERSHIP ON EMPLOYEE PERFORMANCE AT BISTRONOMIX, MEDAN**

(xvi+81 pages; 7 figures; 40 tables; 7 appendixes)

This research was conducted in the Bistronomix, Medan. Bistronomix, Medan employee performance decline allegedly caused by minimal motivation and leadership that is not optimal. The objectives of this research is to analyze motivation and leadership have influence on employee performance at Bistronomix, Medan.

Motivation and leadership have an important role in shaping employee performance. Motivation and leadership are highly connected with employee performance and company profitability.

In this research, the writer used quantitative research design. The writer used descriptive and causal approach. The sampling technique used is census sampling. The population will be all employees and sample size was 48 employees at Bistronomix, Medan.

This research also passed the validity test, reliability test, normality test, multicollinearity test, heteroscedasticity test, multiple linear regression test and the equation is Employee Performance = 8.027 + 0.207 Motivation + 0.227 Leadership + e. The result of hypothesis test, motivation and leadership have an influence on employee performance at Bistronomix, Medan, either partial or simultaneous. Furthermore, motivation and leadership have 52.4% influence on employee performance.

Recommendations for Bistronomix, Medan increasing employee salaries as a form of work motivation and following job training for leaders so that they can control employees appropriately.

**Keywords:** Motivation, Leadership, Employee Performance, Bistronomix, Medan  
References: 43 (2017-2020)

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### **PENGARUH MOTIVASI DAN KEPEMIMPINAN TERHADAP KINERJA KARYAWAN DI BISTRONOMIX, MEDAN**

(xvi + 81 Halaman; 7 gambar; 40 Tabel; 7 lampiran)

*Bistronomix, Medan mengalami penurunan kinerja karyawan yang dapat dilihat dari banyaknya data absensi dan keterlambatan akibat motivasi dan kepemimpinan. Tujuan dari penelitian ini adalah untuk menganalisis motivasi dan kepemimpinan yang berpengaruh terhadap kinerja karyawan di Bistronomix, Medan*

*Motivasi dan kepemimpinan memiliki peran penting dalam membentuk kinerja karyawan. Motivasi dan kepemimpinan sangat terkait dengan kinerja karyawan dan profitabilitas perusahaan.*

*Dalam penelitian ini penulis menggunakan desain penelitian kuantitatif. Penulis menggunakan pendekatan deskriptif dan kausal. Teknik sampling yang digunakan adalah census sampling. Populasi akan semua karyawan dan ukuran sampel adalah 48 karyawan di Bistronomix, Medan.*

*Penelitian ini juga lolos uji validitas, uji reliabilitas, uji normalitas, uji multikolinieritas, uji heteroskedastisitas, uji regresi linier berganda dan persamaan kinerja karyawan =  $8,027 + 0,207 \text{ Motivasi} + 0,227 \text{ kepemimpinan} + e$ . Hasil uji hipotesis, motivasi dan kepemimpinan berpengaruh terhadap kinerja karyawan di Bistronomix, Medan, baik secara parsial maupun simultan. Selanjutnya, motivasi dan kepemimpinan memiliki pengaruh 52,4% terhadap kinerja karyawan.*

*Rekomendasi untuk Bistronomix, Medan antara lain memberikan motivasi berupa kenaikan gaji reward, bonus dan promosi serta meningkatkan arah dan pengawasan kerja karyawan untuk kesesuaian pelaksanaan pekerjaan.*

**Kata Kunci:** Motivasi, Kepemimpinan, Kinerja Karyawan, Bistronomix, Medan  
**Referensi:** 43 (2017-2020)