

DAFTAR ISI

| | |
|--|-------------|
| ABSTRAK | IV |
| ABSTRACT | V |
| DAFTAR ISI..... | VIII |
| DAFTAR GAMBAR..... | X |
| DAFTAR TABEL | XI |
| DAFTAR LAMPIRAN | 12 |
| BAB 1 | 13 |
| 1.1 Latar Belakang Masalah..... | 13 |
| 1.2 Pertanyaan Penelitian..... | 21 |
| 1.3 Tujuan Penelitian | 21 |
| 1.4 Manfaat Penelitian | 22 |
| 1.5 Sistemika Penelitian..... | 22 |
| BAB 2 | 24 |
| 2.1 Dasar Teori | 24 |
| 2.1.1. Trust | 24 |
| 2.1.2 Net Promoter Score (NPS)..... | 26 |
| 2.1.3 Satisfaction..... | 31 |
| 2.1.4 Revisit Intention | 33 |
| 2.2 Pengembangan Hipotesis | 34 |
| 2.2.1 Kaitan antara <i>Net Promoter Score (NPS)</i> dengan <i>Satisfaction</i> | 34 |
| 2.2.2 Kaitan antara <i>Trust</i> dengan <i>Satisfaction</i> | 36 |
| 2.2.3 Kaitan <i>Net Promoter Score (NPS)</i> dengan <i>Revisit Intention</i> | 39 |
| 2.2.4 Kaitan <i>Trust</i> dengan <i>Revisit Intention</i> | 40 |
| 2.2.5 Kaitan <i>Satisfaction</i> dengan <i>Revisit Intention</i> | 42 |
| 2.3 Model Penelitian | 44 |
| BAB 3 | 46 |
| 3.1. Objek Penelitian..... | 46 |
| 3.2. Unit Analisis | 46 |
| 3.3. Tipe Penelitian | 47 |
| 3.4. Operasionalisasi Variabel Penelitian | 48 |
| 3.4.1. Pengukuran Variabel..... | 48 |
| 3.4.2. Definisi Konseptual dan Operasionalisasi Variabel | 49 |
| 3.5. Populasi dan Sampel | 51 |

| | |
|--|------------|
| 3.5.1. Penentuan Jumlah Sampel | 52 |
| 3.5.2. Metode Pengambilan Sampel..... | 52 |
| 3.6. Metode Pengumpulan Data..... | 53 |
| 3.6.1. Data Primer | 53 |
| 3.6.2 Data Sekunder..... | 54 |
| 3.7. Metode Analisis Data..... | 54 |
| 3.7.1. Analisis Model pada PLS-SEM | 55 |
| BAB 4 | 58 |
| 4.1. Profil Demografi Responden | 58 |
| 4.2 Analisis Deskriptif Responden | 59 |
| 4.2.1. <i>Net Promoter Score</i> | 60 |
| 4.2.2. <i>Trust</i> | 62 |
| 4.2.3. Patient Satisfaction..... | 63 |
| 4.2.4. Revisit Intention..... | 64 |
| 4.3. Analisis Inferensial | 66 |
| 4.3.1 Outer Model | 66 |
| 4.3.1.2. Construct Reliability | 68 |
| 4.3.2. Inner Model..... | 71 |
| 4.3.2.1 Multikolinieritas..... | 72 |
| 4.3.2.2 Koefisien Determinan (R-Squared) | 73 |
| 4.3.2.3 Effect Size (f-squared) | 74 |
| 4.3.2.4 Predictive Relevance (Q-Squared)..... | 75 |
| 4.3.2.5 Hasil Uji Hipotesis dan Koefisien..... | 77 |
| 4.3.2.6 Indirect Effect | 83 |
| 4.3.2.7 Analisis <i>Importance-Performance</i> | 84 |
| 4.4 Pembahasan..... | 87 |
| BAB 5 | 91 |
| 5.1 Kesimpulan Penelitian | 91 |
| 5.2 Implikasi Teoritis | 92 |
| 5.3 Implikasi Manajerial | 93 |
| 5.4 Keterbatasan dan Saran bagi Penelitian Berikutnya | 95 |
| DAFTAR PUSTAKA..... | 96 |
| LAMPIRAN..... | 105 |

DAFTAR GAMBAR

| | |
|---|----|
| Gambar 1. 1 Perkembangan Jumlah RSU dan RSK Tahun 2018-2022 | 15 |
| Gambar 1. 2 Proporsi Temaga Medis di Indonesia Tahun 2022 | 16 |
| Gambar 2. 1 Presentasi Grafik Metode NPS | 28 |
| Gambar 2. 2 Model Penelitian | 44 |
| Gambar 4. 1 Hasil outer model penelitian | 67 |
| Gambar 4. 2 Hasil <i>Inner Model</i> Penelitian | 72 |
| Gambar 4. 3 Hasil Q-Squared Penelitian | 75 |
| Gambar 4. 4 Hasil IPMA Construct..... | 85 |
| Gambar 4. 5 Hasil IPMA Indicator..... | 86 |
| Gambar 4. 6 Model Hasil (Empirical Model) | 89 |

DAFTAR TABEL

| | |
|--|----|
| Tabel 1. 1 Uji Pendahuluan..... | 19 |
| Tabel 3. 1 Definisi konseptual dan operasionalisasi variabel | 49 |
| Tabel 4. 1 Profil demografi responden..... | 58 |
| Tabel 4. 2 Kategori Jawaban..... | 60 |
| Tabel 4. 3 Analisis deskriptif variabel Net Promoter Score | 61 |
| Tabel 4. 4 Analisis deskriptif variabel Trust..... | 62 |
| Tabel 4. 5 Analisis deskriptif variabel Patient Satisfaction. | 63 |
| Tabel 4. 6 Analisis deskriptif variabel Revisit Intention. | 64 |
| Tabel 4. 7 Indikator reliability | 68 |
| Tabel 4. 8 <i>Construct Reliability</i> | 69 |
| Tabel 4. 9 <i>Construct validity</i> | 69 |
| Tabel 4. 10 Discriminant validity..... | 70 |
| Tabel 4. 11 Multikoliniaritas..... | 73 |
| Tabel 4. 12 Koefisien Determinan..... | 73 |
| Tabel 4. 13 Nilai f-squared | 74 |
| Tabel 4. 14 Nilai Q-squared | 76 |
| Tabel 4. 15 Hasil Uji Hipotesis dan Koefisien | 77 |
| Tabel 4. 16 Hasil Spesific Indirect Effect..... | 84 |

DAFTAR LAMPIRAN

| | |
|------------------|-----|
| LAMPIRAN I | 105 |
| LAMPIRAN II..... | 106 |

