

## DAFTAR ISI

|  |             |
|--|-------------|
| <b>JUDUL.....</b>  | <b>i</b>    |
| <b>PERNYATAAN KEASLIAN KARYA TUGAS AKHIR.....</b>                      | <b>ii</b>   |
| <b>PERSETUJUAN DOSEN PEMBIMBING TUGAS AKHIR.....</b>                   | <b>iii</b>  |
| <b>PERSETUJUAN TIM PENGUJI TUGAS AKHIR.....</b>                        | <b>iv</b>   |
| <b>ABSTRAK.....</b>  | <b>v</b>    |
| <b>ABSTRACT.....</b>   | <b>vi</b>   |
| <b>KATA PENGANTAR.....</b>   | <b>vii</b>  |
| <b>DAFTAR ISI.....</b>   | <b>ix</b>   |
| <b>DAFTAR GAMBAR.....</b>  | <b>xii</b>  |
| <b>DAFTAR TABEL.....</b>   | <b>xiii</b> |
| <b>DAFTAR GRAFIK.....</b>  | <b>xiv</b>  |
| <b>BAB I. PENDAHULUAN.....</b>   | <b>1</b>    |
| 1.1 Latar Belakang Penelitian.....                                     | 1           |
| 1.2 Rumusan Masalah.....   | 7           |
| 1.3 Tujuan Penelitian.....   | 8           |
| 1.4 Manfaat Penelitian.....  | 8           |
| 1.4.1. Manfaat Teoritis.....   | 8           |
| 1.4.2. Manfaat Praktis.....  | 9           |
| <b>BAB II. TINJAUAN PUSTAKA.....</b>                                   | <b>10</b>   |
| 2.1 Konsep Konstruk / Variabel.....                                    | 10          |
| 2.1.1. Price Fairness.....   | 10          |
| 2.1.2. Perceived Cleanliness.....                                      | 12          |
| 2.1.3. Perceived Value.....  | 12          |
| 2.1.4. Customer Engagement.....  | 14          |
| 2.1.5. Customer Satisfaction.....                                      | 15          |
| 2.2 Hipotesis.....   | 16          |
| 2.2.1 Kaitan antara Price Fairness dan Customer Satisfaction.....      | 17          |
| 2.2.2 Kaitan antara Perceived Cleanliness dan Customer Satisfaction... | 17          |

|   |           |
|---|-----------|
| 2.2.3 Kaitan antara Perceived Value dan Customer Satisfaction.....  | 18        |
| 2.2.4 Kaitan antara Customer Engagement dan Customer Satisfaction.. | 19        |
| 2.3 Model penelitian.....   | 19        |
| <b>BAB III. METODE PENELITIAN.....</b>                              | <b>21</b> |
| 3.1 Objek penelitian.....   | 21        |
| 3.2 Unit analisis.....  | 21        |
| 3.3 Tipe penelitian.....  | 21        |
| 3.4 Operasionalisasi variabel penelitian.....                       | 22        |
| 3.5 Populasi dan sampel.....  | 24        |
| 3.5.1 Penentuan ukuran sampel.....                                  | 25        |
| 3.5.2 Metode penarikan sampel.....                                  | 25        |
| 3.6 Metode pengumpulan data.....                                    | 26        |
| 3.7 Metode analisis data.....                                       | 26        |
| 3.8 Pengujian instrumen penelitian.....                             | 26        |
| 3.8.1 Uji instrumen pendahuluan.....                                | 27        |
| 3.8.2 Uji validitas.....  | 27        |
| 3.8.3 Uji reliabilitas.....   | 29        |
| 3.8.4 Uji Kolinearitas.....   | 29        |
| 3.8.5 Uji Signifikansi dan Relevansi Path Coefficient.....          | 31        |
| 3.8.6 Uji Kemampuan menjelaskan (Explanatory Power) suatu model.    | 32        |
| 3.8.7 Uji F2 (Effect Size).....                                     | 33        |
| 3.8.8 Uji Hipotesis.....  | 34        |
| <b>BAB IV. HASIL PENELITIAN DAN PEMBAHASAN.....</b>                 | <b>36</b> |
| 4.1 Hasil penelitian.....   | 36        |
| 4.1.1 Profil responden.....   | 36        |
| 4.1.2 Analisis Statistik Deskriptif.....                            | 37        |
| 4.1.2.1. Price Fairness.....  | 38        |
| 4.1.2.2. Perceived Cleanliness.....                                 | 39        |
| 4.1.2.3. Perceived Value.....                                       | 40        |

|   |           |
|---|-----------|
| 4.1.2.4. Customer Engagement.....   | 41        |
| 4.1.2.5. Kepuasan Pelanggan.....  | 42        |
| 4.1.3 Analisis Inferensial.....   | 43        |
| 4.1.3.1 Outer model.....  | 44        |
| 4.1.3.1.1. Pengujian Validitas.....   | 46        |
| 4.1.3.1.2. Pengujian Reliabilitas.....  | 48        |
| 4.1.3.2 Inner model.....  | 49        |
| 4.1.3.2.1. Model Pengukuran Masalah Kolinearitas.....                             | 50        |
| 4.1.3.2.2. Signifikansi dan Relevansi Path Coefficients.....                      | 50        |
| 4.1.3.2.3. Coefficient of determination (R <sup>2</sup> ).....                    | 51        |
| 4.1.3.2.4. Uji F <sub>2</sub> (Effect Size).....                                  | 51        |
| 4.1.3.2.5. Uji Hipotesis.....   | 52        |
| 4.2 Pembahasan.....   | 53        |
| 4.2.1. Price Fairness berpengaruh positif terhadap Customer Satisfaction.         |           |
| .....   | 54        |
| 4.2.2. Perceived cleanliness berpengaruh positif terhadap kepuasan pelanggan..... | 55        |
| 4.2.3. Perceived value berpengaruh positif terhadap kepuasan pelanggan.           |           |
| .....   | 56        |
| 4.2.4. Customer Engagement berpengaruh positif terhadap Kepuasan Pelanggan.....   | 57        |
| 4.3 Analisis Important - Performance Map Analysis (IPMA).....                     | 58        |
| <b>BAB V. KESIMPULAN.....</b>   | <b>62</b> |
| 5.1 Kesimpulan.....   | 62        |
| 5.2 Implikasi manajerial.....   | 63        |
| 5.3 Keterbatasan dan saran penelitian berikutnya.....                             | 65        |
| <b>DAFTAR PUSTAKA.....</b>  | <b>68</b> |
| <b>LAMPIRAN.....</b>  | <b>75</b> |
| <b>UJI TURNITIN.....</b>  | <b>90</b> |

## **DAFTAR GAMBAR**

|   | <b>halaman</b> |
|---|----------------|
| Gambar 2.1 <i>Conceptual Framework</i> .....  | 20             |
| Gambar 3.1. Penilaian Kolinearitas dalam Model Pengukuran Formatif<br>Menggunakan VIF ..... | 31             |
| Gambar 4.1. <i>Outer Loading Relevance Testing</i> .....                                    | 45             |
| Gambar 4.2. <i>Outer Model</i> .....  | 46             |
| Gambar 4.3. <i>Inner Model</i> .....  | 49             |
| Gambar 4.4. <i>Importance - Performance Map</i><br><i>(Indicators)</i> .....                | 60             |

## DAFTAR TABEL

|   | <b>halaman</b> |
|---|----------------|
| Tabel 1.1 Pertumbuhan Ekonomi Kebugaran Pasca-Pandemi .....             | 2              |
| Tabel 3.1 Definisi Konseptual dan Operasional .....                     | 23             |
| Tabel 4.1. Profil Demografi Responden .....                             | 36             |
| Tabel 4.2. Rentang Kategori .....                                       | 38             |
| Tabel 4.3. Deskriptif Variabel <i>Price Fairness</i> .....              | 39             |
| Tabel 4.4. Deskriptif Variabel <i>Perceived Cleanliness</i> .....       | 40             |
| Tabel 4.5. Deskriptif Variabel <i>Perceived Value</i> .....             | 41             |
| Tabel 4.6. Deskriptif Variabel <i>Customer Engagement</i> .....         | 42             |
| Tabel 4.7. Deskriptif Variabel Kepuasan Pelanggan .....                 | 43             |
| Tabel 4.8. Hasil Pengujian <i>Validitas Outer Loading dan AVE</i> ..... | 47             |
| Tabel 4.9. Hasil Uji Validitas Diskriminasi- HTMT .....                 | 48             |
| Tabel 4.10. Hasil Uji Reliabilitas .....                                | 48             |
| Tabel 4.11. <i>Collinearity Statistics (VIF)</i> .....                  | 50             |
| Tabel 4.12. <i>Path Coefficients</i> .....                              | 50             |
| Tabel 4.13. Coefficient of determination ( $R^2$ ) .....                | 51             |
| Tabel 4.14. Effect Size ( $F^2$ ) .....                                 | 51             |
| Tabel 4.15.Uji Hipotesis .....  | 52             |
| Tabel 4.16. Importance - Performance Map (Indicators) .....             | 59             |

## **DAFTAR GRAFIK**

### **halaman**

|   |    |
|---|----|
| Grafik 1.1. Tingkat Kepuasan di Pilates RBK Tahun 2024..... | 5  |
| Grafik 2.1.5.1. Diagram Konsep Kepuasan Pelanggan .....     | 16 |

